

## Message Text

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PAGE 01 STATE 113767  
ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/BIC/OIM/ANDEAN/TJACKA  
APPROVED BY EB/OCA/CM/JJREILLY  
COM/BIC/OIM/ANDEAN/TKBREWER, CMM  
COM/BIC/OIM/EM/EOLSEN, AD  
COM/BIC/OIM/CGENDREAU  
STATE/RCC/KRICHARDSON(INFO)  
STATE/VE DESK/TSONANDRES (SUBS)  
-----180721Z 056666 /13

R 180208Z MAY 77  
FM SECSTATE WASHDC  
TO AMEMBASSY CARACAS

UNCLAS STATE 113767

E.O. 11652:N/A

TAGS: BEXP, VE

SUBJECT:FY 78 COUNTRY COMMERCIAL PROGRAM - VENEZUELA

REF: CARACAS 01580

1. WCAG-AGREED DRAFT OF FY 1978 CCP FOR VENEZUELA 'A'  
SENT VIA APO ON MAY 6. DRAFT HAS BEEN REVIEWED AND CLEARED  
BY MEMBERS OF WASHINGTON COMMERCIAL ACTION GROUP (WCAG).  
PROPOSALS SUBMITTED IN REFTEL INCORPORATED IN DRAFT TO

MAXIMUM EXTENT POSSIBLE. ADDITIONS OR MODIFICATIONS RE-  
FLECT PROGRAM REQUIREMENTS AND DESIDERATA OF WCAG AGENCIES.

2. WCAG REPRESENTATIVES THOMAS K. BREWER, COUNTRY MARKETING  
MANAGER FOR ANDEAN, USDOC, AND SPENCE RICHARDSON, COMMERCIAL  
COORDINATOR, STATE, ARA, PLAN TO VISIT CARACAS FROM MAY 26  
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THROUGH MAY 31 FOR PURPOSE OF REVIEWING ALL ASPECTS OF  
DRAFT AND COMPLETING CCP FOR VENEZUELA REPRESENTATIVES IN-  
STRUCTURED TO RETURN TO WASHINGTON WITH A MUTUALLY AGREED  
TEXT OF THE CCP REFLECTING APPROVAL OF COUNTRY COMMERCIAL  
ACTION GROUP (WCAG) AND INVOLVEMENT

OF PRINCIPAL ADMINISTRATIVE OFFICER.

3. SEPARATE MESSAGE PROVIDING BREWER/RICHARDSON TRAVEL PLANS FOLLOWS.

4. COORDINATION WITH PUBLIC AFFAIRS OFFICER (PAO) ON DRAFT CCP SHOULD BE UNDERTAKEN PRIOR TO VISIT OF WCAG REPRESENTATIVES IN ORDER TO INSURE THAT USIS POST PROJECT PROPOSALS IN PAO'S QUOTE COUNTRY PLAN UNQUOTE CORRESPOND TO CCP ACTIVITIES.

5. ACTION REQUESTED: POST IS REQUESTED TO REVIEW DRAFT CCP PRIOR TO ARRIVAL OF WCAG REPRESENTATIVES AND TO COMPLETE TO THE EXTENT POSSIBLE THE FOLLOWING SECTIONS: REVIEW AND REVISE AS NECESSARY THE OVERVIEW IN AN EFFORT TO HAVE MOST UP-TO-DATE OVERVIEW POSSIBLE AT TIME CCP GOES TO PRESS IN JULY/AUGUST; COMPLETE SECTION II, INCLUDING FUNCTIONAL DUTIES AS REQUESTED IN STATE A-5960 AT TOP OF PAGE 4; REVIEW ALL CAMPAIGNS AND SPECIAL POST EFFORTS; COMPILE TOTAL PERSON DAYS AVAILABLE BY PERSONNEL CATEGORY AND TENTATIVELY CALCULATE PROBABLE WORKLOAD REQUIREMENTS IN PERSON DAYS AS BASIS FOR COMPLETION OF SECTION V DURING VISIT OF WCAG REPRESENTATIVES; AND COMPILE FY 76, FY 77 AND TENTATIVE FY 78 DATA FOR FINANCIAL RESOURCES SCHEDULE (SECTION VI) PRIOR TO ARRIVAL OF WCAG REPRESENTATIVES. DURING WCAG REPRESENTATIVES' VISIT COMPLETE SECTION VI IN ITS ENTIRETY. CHRISTOPHER

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## Message Attributes

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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009